

# Capability overview

How we help you

### Get to know us

The world is changing so fast, by the time we say something can't be done, someone else is already doing it.

That immediacy led to the formation of NovoFinity; a data consultancy with an ingrained desire to rapidly implement data-driven disruptive innovation. As a strategic partner, we want to collaborate with you to identify and implement innovations that will disrupt your industry, create new markets for you, unleash value and displace established legacy approaches.

Data is the future of modern business and a critical asset to power business growth. It enhances safety, ensures cost control, launches products and services and penetrates new markets for your business.

*Our vision is to create an automated, data-driven future to liberate people's time.*

### Relaunch your strategy with us

What makes us different is our unwavering commitment to be solution-specific, but system agnostic. We don't want to sell you a new system, we want to ensure you have the best chance of success by selecting the right architecture and using the proper tools.

We collaborate with you to understand your needs. By defining the current state up-front, we then propose and agree on the best solution. Following this, we match your tailored solution to potential systems in the market, many of which you may already own. Data is exponentially increasing in velocity, variety and volume and if you don't start your journey now, it will become increasingly difficult to effectively use data to fuel your business strategy.

We will enable you to fully exploit your data assets, becoming more nimble, adaptive, and responsive to the changing needs of your customers and business. We start this journey by completing a collaborative maturity assessment that will provide you with a roadmap to execute on, tailored directly to your business strategy. This will further embed your strategy into your data ecosystem, ensuring all business activities align with your strategic intent.

## Our values

*True leaders don't create followers, they create more leaders!*

Our values are embedded in our vision. Our people are our business. We hire and retain the best and actively promote honesty, integrity, fun, innovation, collaboration and community in everything we do.



People

Hire & retain the best



Honesty & integrity

Say what we do & do what we say



Having fun

Celebrate success



Innovation

Continuous improvement



Collaboration

Team work makes the dream work



Community

Giving back where it matters

Why do I struggle to get a straight answer? ♦ How do I know what the regulators want? ♦ Can I trust my regulatory capital calculation? ♦ How do I create a single source of truth? ♦ Why am I struggling to understand my data? ♦ How do I keep my data secure? ♦ How can my data give me a competitive edge? ♦ Where do I start on my data journey? ♦ What will my data journey look like and what will it cost? ♦ How do I optimise my Finance, Treasury and Risk data processes? ♦ How do I comply with risk and data regulation effectively.

**Do any of these questions ring true?**

*We help turn your data into information, and information into trusted insights.*

## Services and capabilities

We are small enough to care but big enough to get the job done. Our team strikes the perfect balance between being attentive to our clients' needs and possessing the capacity to tackle substantial projects. We take great pride in our specialised expertise in data management across diverse sectors, with a notable depth of experience in Finance, Treasury, Risk, and various banking departments. Leveraging our extensive experience, we have distilled our intellectual property into a comprehensive suite of service offerings:

### Data management

- Data strategy and roadmap
- Data governance
- Data quality
- Data architecture
- Data investment formulation
- Reporting and analytics
- Data engineering
- Data warehousing / Big data
- AI / machine learning
- UI / UX / Bespoke development
- Data migration (various ERPs)
- Digital transformation

### Consulting and advisory

- Strategy alignment
- Program/Project management
- Workshop facilitation
- Executable data roadmap
- Risk assessments
- Maturity assessments
- Business and enterprise architecture
- Process improvement and automation
- Data coaching
- Staff augmentation

### Regulatory risk

- Regulatory capital calculation and management
- Regulatory risk profile assessment
- Regulatory compliance assurance
- Regulatory compliance benchmarking
- Compliance control framework
- BASEL / BCBS 239 / CPG 235
- Regulatory report production
- Capital and liquidity risk management

### Tech we work with



### Clients we have consulted to



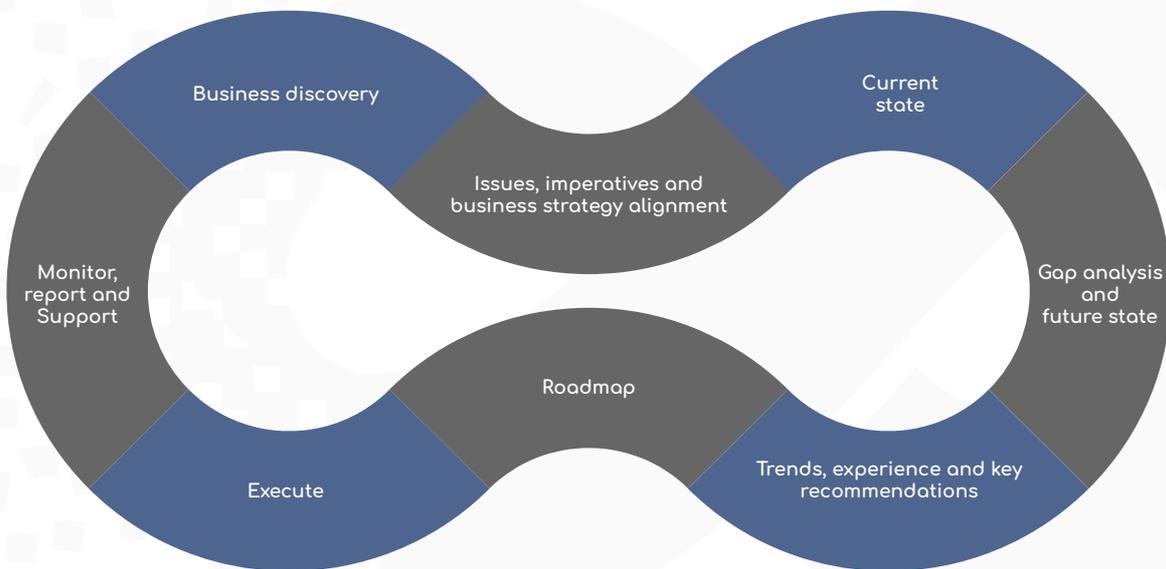
### Deliberately different

To ensure your organisation remains relevant in the data driven world, it is important to plan with the future in mind and have the correct internal capabilities. Working towards a landscape where decisions are based on evidence and strategies are based on industry trends using what is unique to you - your data.

Like all assets, data assets have a finite life. To maximise its useful life, it has to be managed correctly and will require continuous investment - it isn't set and forget. Regardless of good management and reinvestment, it will eventually reach the end of its useful life.

A good system will continue working perfectly but is it still relevant?

Technology changes, the world changes, your business changes; so should your systems.



*I skate to where the puck is going to be, not where it has been.*  
- Wayne Gretzky



The difficulty lies not so much in developing new ideas as in escaping from old ones.

### Our client

Our client is a large Government agency responsible for defining and implementing policy, enforcing applicable laws and regulating significant core infrastructure services and their use in New South Wales.

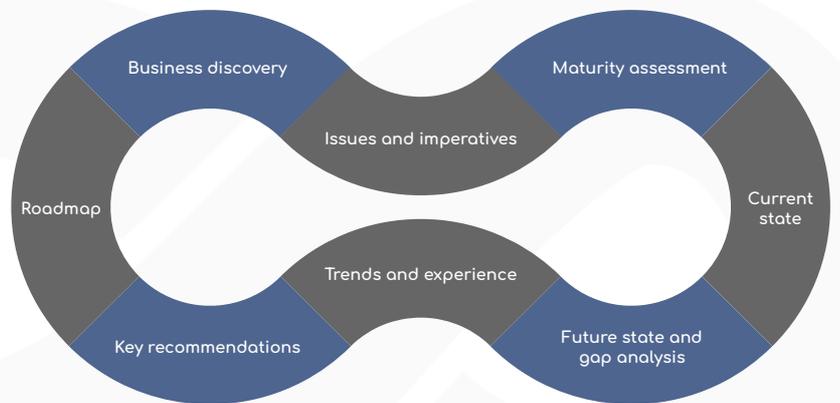
### Their challenge

Our client was facing various challenges including:

- A significant change in Government and a new strategy with a heavy focus on data left our client with significant decisions and investments to make.
- Limited capability and low maturity in data management.
- Uncertainty on how to proceed, what to invest in and how much to invest.

### Our approach

We completed a fixed cost NovoFinity executable roadmap engagement with our client to understand their business & environment, articulate the problem, define the solution options and align it to the newly developed business strategy.



### We delivered

Our main deliverable was an executable roadmap taking into account their specific needs and situation. We ensured we capture all pain points, issues and wishlists and presented these in priority order to:

- Align with business strategy and imperatives;
- Highlight investment and change management ready for inclusion in a business case;
- Highlight quick wins; and
- Define long term business capabilities required.

### Key recommendations

Where to from here?



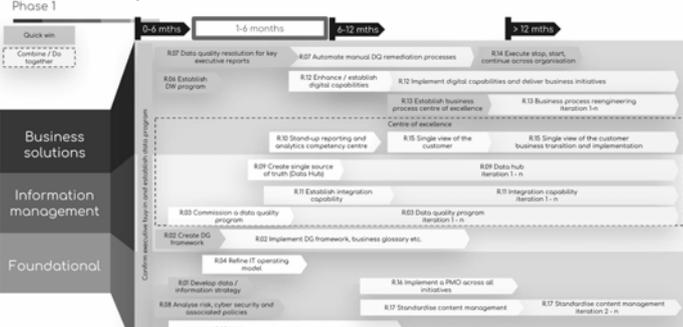
### Key conclusions

Summary of key conclusions



### Roadmap

Phase 1





NOVOFINITY

*Data-Driven Change*

New Ideas.

Infinite Possibilities.